

# VINCENT TEAM

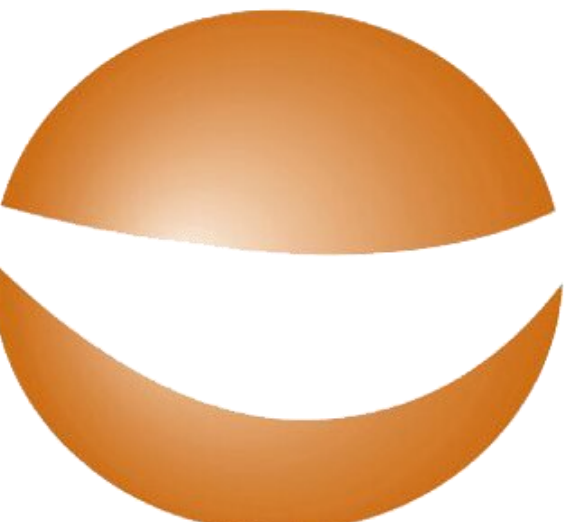
orthodontics



TOP 10 THINGS  
YOU MUST KNOW BEFORE CHOOSING YOUR  
ORTHODONTIST

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# 1. IS THE ORTHODONTIST A SPECIALIST?

Orthodontists are highly trained dentists who undergo additional years of specialized training to straighten teeth, typically using braces. Our expertise lies in creating beautiful smiles. Orthodontists also perform dentofacial orthopedics, which involves correcting imbalances in jaw structure to enhance facial harmony.

It's important to note that all orthodontists are dentists, but only a small percentage (6%) of dentists specialize in orthodontics. To ensure you receive treatment from a qualified specialist, look for the American Association of Orthodontists (AAO) seal, as only orthodontic specialists can belong to this association.

Another indicator of a skilled specialist is their ability to show you before and after images of similar cases they have treated. While every mouth is unique, we can demonstrate our experience and expertise by showcasing transformations we have achieved in countless lives and smiles. Sample before and after pictures of our patients are on the following pages.



**BEFORE**



**AFTER**





**BEFORE**



**AFTER**



**BEFORE**



**AFTER**



## 2. ARE THEY USING THE LATEST TECHNOLOGY AND TREATMENT OPTIONS AVAILABLE?

Orthodontics has evolved significantly in recent years, offering patients various treatment options. At Vincent Team Orthodontics, we embrace these advancements to provide you with the most efficient and comfortable experience.

One notable innovation is the tie-free braces system, such as Damon Braces, which has revolutionized treatment by improving efficiency and comfort. Clear braces like Damon Clear offer a cosmetically pleasing alternative for those seeking a more discreet option. Additionally, Invisalign® provides a brace-free solution, even with a unique treatment system designed specifically for teenagers.

We also utilize computer-designed braces and wires known as Insignia, which greatly enhance the precision of teeth movement and shorten treatment time. Our goal at Vincent Team Orthodontics is to help you select the treatment option that best suits your needs.

As a practice, we are committed to staying at the forefront of technology and treatment options. Dr. Vincent, our orthodontist, dedicates around 70 hours per year to continuing education. He actively collaborates with local study clubs and orthodontic colleagues nationwide, discussing new treatment options. Through this discernment process, we ensure we offer our patients the most beneficial and effective treatment.



### 3. DO THEY OFFER A COMPLIMENTARY FIRST VISIT?

We provide a complimentary initial examination for new patients at Vincent Team Orthodontics. During this important visit, we prioritize addressing your questions and concerns while ensuring you are well informed about all available treatment options. As part of our commitment to your care, we include digital X-rays and photos as part of the exam, and there is no additional charge.

Our complimentary visit at Vincent Team Orthodontics encompasses an initial exam, digital x-rays and photos, and a comprehensive consultation. This exam allows our expert team to provide personalized advice regarding your treatment needs, available options, and recommended timing.



## 4. DO THEY TREAT ADULTS?

Orthodontics is no longer limited to children—it is equally essential for patients of all ages. We proudly treat many adult patients at Vincent Team Orthodontics, accounting for 40% of our orthodontic cases. We recognize that adults understand the value of a healthy bite and an appealing smile regarding their well-being and self-confidence.

Increasingly, adults are choosing orthodontic treatment to address concerns related to their bite or overall oral health. They are opting to avoid a lifetime of living with misaligned teeth, recognizing the potential health implications it may pose.



**BEFORE**



**AFTER**



## 5. DOES THE QUOTE INCLUDE RETAINERS?

Orthodontic offices typically have fee schedules, and the procedure charges vary among doctors. Orthodontists must provide a clear contract outlining your child's treatment expenses before it commences.

In the orthodontic industry, learning about retainer fees after initiating treatment is common. You must have the opportunity to inquire about the cost of retainers and any potential hidden fees from your orthodontist.

At Vincent Team Orthodontics, our fee includes retainers and covers any repairs up to one year after treatment. Additionally, we provide permanent upper and lower retainers as part of our comprehensive approach.

**Maintaining a straight smile is just as important as achieving one.**





## 6. DO THEY CHARGE FOR EMERGENCY VISITS?

Braces can sometimes cause minor discomfort, which is perfectly normal. Orthodontists typically offer free adjustments to address issues like poking wires or loose appliances. The good news is that at Vincent Team Orthodontics, we provide these adjustments at no additional cost. However, discussing adjustments and potential costs with your orthodontist before starting treatment is always a good idea.

Remember that there might be a charge if your braces get broken or damaged due to not following dietary restrictions. But don't worry! At Vincent Team Orthodontics, we've got a solution for you. By doing your best to avoid breaking your braces and following the simple dietary guidelines we'll share with you, you should be able to avoid any additional costs for adjustments throughout your treatment, even in emergencies.

So, in most cases, you won't have to worry about extra emergency treatment costs at Vincent Team Orthodontics.



## 7. DO THEY MAKE YOU FEEL SPECIAL AND COMFORTABLE?

Whether you are reading this information for your treatment or your child's treatment, it is crucial that you feel comfortable when meeting with your orthodontist. At Vincent Team Orthodontics, our primary goal is to ensure your utmost comfort throughout every step of the process, from the initial consultation to the completion of treatment.

Each of our patients is unique, and we strive to make you feel that way every time you visit our practice. This sentiment holds, particularly when it comes to children. With over 17 years of experience providing orthodontic treatment to children and young adults, Dr. Vincent understands the importance of empathy and creating a comfortable environment where children can feel at ease and genuinely important.

To enhance your experience with us, we offer complimentary cookies, hot chocolate, coffee, or hot apple cider during your appointments. It's our way of adding a touch of warmth and hospitality to your visits.

At Vincent Team Orthodontics, you are not just another patient but part of our orthodontic family. We are dedicated to ensuring your comfort and making your orthodontic journey positive and memorable.

## 8. DO THEY HAVE A GREAT REPUTATION?

In today's digital age, accessing ratings and reviews from patients is incredibly convenient. All you have to do is perform a quick search on Google for orthodontist reviews and ratings in your town. As of the time of this report, you will find that we have garnered 1,334 reviews on Google from our valued patients, and we proudly maintain a 5-star rating.



**Vincent Team Orthodontics**  
1030 11400 S, Sandy, UT  
5.0 ★★★★★ 193 reviews

**kaden Hyde** 4 weeks ago  
★★★★★ My experience with Dr. Vincent and the team have been life changing. Everytime I come in for an appointment they are all so helpful and kind. I live an hr away which can make things hard at times, but it is more than worth it. I have gained confidence and a better attitude about myself. This experience has not been an easy one, but Dr. Vincent has made it incredibly smooth. I would recommend anyone who was amazing teeth and a Great experience.

**Cathy Morgan** 2 months ago  
★★★★★ Our experience with Dr. Vincent and his whole team was incredible! Everyone we came in contact with went above and beyond the average level of customer service. My daughter is only 9 and was uncertain of what to expect, but left the office happy and completely comfortable with her future treatment! I will recommend Dr. Vincent to all of my friends and family! An extra shout out to Paula, who paid special attention to my daughter (who tends to be shy). She made her smile and even got her to talk!

**Becky Koehler** a month ago  
★★★★★ I was referred to Dr. Vincent from my dentist and I am so happy with my results! His office staff were so friendly, they remembered my name each time I came to the office and Dr. Vincent kept me informed of my progress and gave me a realistic timeline. We met that timeline, which was to get my braces off in time for my daughters wedding. Yep!



**Chantel Schow Humpherys** reviewed Vincent Team Orthodontics —  
Yesterday at 6:23pm · 🌐

We were referred to Vincent Team Orthodontics by another orthodontist when the roots of a couple of my son's teeth began to dissolve, while in treatment. Dr. Vincent was able to not only able to give my son a beautiful smile, he was able to save his teeth that the other orthodontist was afraid he would loose. I was impressed by their fast friendly service. We rarely had to wait long for appointments, which made for a happy teenager, who would rather be somewhere else.

Vincent Team Orthodontics had easy financial assistance and plans available. They take care of both your teeth and your pocketbook.

**Sara Peck Anderson** reviewed Vincent Team Orthodontics —  
September 12 · 🌐

Love Vincent Team! We are not the fancy or cookie cutter family and Vincents treated us like family. Even billing was great to us and worked with all our needs. My daughter needed extra attention for an underbite and has progressed so much in 2 years. She loves going to appointments, especially in the brace bus. Thanks Vincent team for being awesome!



**Sione Tavake** in Draper, UT | Oct 26, 2016  
★★★★★ They made every visit super fun and I couldn't wait for my next visit! Loved the environment and how comfortable I felt while there! Dr. Vincent and Ashley were always fun and constantly had me laughing!  
Flag Comment Was this review helpful? Yes No

**Melissa Gibbs** in Salt Lake City, UT | Jul 21, 2016  
★★★★★ This place doesn't feel like an orthodontists office. It feels like a fun place to hang out. Super friendly staff, games in the waiting room, fresh baked cookies every day, run contests to participate in and the Brace Bus are just some of the different things about Vincent Orthodontics. But the... more  
Flag Comment Was this review helpful? Yes No

**Emily Hershey** in Salt Lake City, UT | Apr 03, 2016  
★★★★★ Everybody was extremely kind during our visit. They were somewhat negotiable in price.  
Flag Comment Was this review helpful? Yes No

**Melissa In Murray**, UT | Feb 03, 2016  
★★★★★ Affordable care!  
Flag Comment Was this review helpful? Yes No



## 9. ARE THEY FLEXIBLE WITH PAYMENT OPTIONS?

At Vincent Team Orthodontics, we understand the importance of providing clear information about payment options. Whether it's maximizing your insurance benefits, utilizing flex spending accounts, or taking advantage of our interest-free payment plans, we are here to guide you. During the initial exam and complimentary consultation, we will address all of your inquiries, including the typical cost of braces and the variety of payment options available.

It's worth noting that we work with ALL insurance companies, ensuring that you can utilize your coverage effectively. Additionally, we offer interest-free plans, low or zero-down payment options, and family plans for those with multiple family members needing treatment.

At Vincent Team Orthodontics, we prioritize providing you with choices. We want to ensure that you can comfortably manage the financial aspect of your orthodontic journey.



## 10. DO THEY OFFER SAME DAY APPOINTMENTS AND SAME DAY STARTS?

When you're all set to begin your smile transformation, it can be frustrating to discover that the orthodontic office you're interested in has no available appointments for the next few months. And to make matters worse, they put you on a waiting list just to get braces! Some orthodontists use this method to manage their schedule, while others do it to create a sense of high demand. But honestly, you shouldn't have to wait unnecessarily!

Here at Vincent Team Orthodontics, we understand that your orthodontic needs are a top priority. That's why we don't believe in putting you on a waiting list for your first appointment or getting braces on. We're all about getting you in the door as soon as possible and starting your treatment on the same day as your initial exam.



## BONUS: DO THEY OFFER ACCELERATED TREATMENT OPTIONS?

Starting your smile transformation can be an exciting time. Still, as the treatment duration can span a couple of years, that initial excitement may fade. After a few months, you might eagerly anticipate having your braces removed so you can proudly display your new smile. However, if your orthodontist doesn't offer accelerated treatment options, you may wait up to two years!

At Vincent Team Orthodontics, we have a solution to expedite the process and get your braces off faster than traditional treatment methods. Dr. Scott Vincent offers AcceleDent, a hands-free and user-friendly device that only requires 20 minutes of use per day. AcceleDent utilizes SoftPulse Technology®, which employs gentle micropulses designed to accelerate bone remodeling. This technology works with your braces or other orthodontic treatments, effectively moving your teeth in less time. Clinical studies have shown that AcceleDent can move teeth up to 50% faster! Rest assured, AcceleDent is FDA-approved, and in addition to reducing treatment time, it can also enhance your comfort. The gentle micropulses generated by SoftPulse Technology can alleviate soreness typically associated with braces. Furthermore, AcceleDent treatment is versatile and can be used by patients of any age undergoing orthodontic treatment, including metal braces, ceramic braces, or clear aligners.

With AcceleDent at Vincent Team Orthodontics, you can expedite your treatment process, enjoy a shorter duration of wearing braces, and achieve



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